

| RETAINER PACKAGES   |  |  |
|---|--|--|
| <u>Core</u>   | <u>Deluxe</u>  | <u>Elite</u>   |
| For companies who need the base accounting, bookkeeping, and tax management (Accountant)  | For companies looking for business strategy for organization, growth, and accelerated performance (Controller) | For companies who want hands-on financial management, insight, and strategic planning. (CFO) |
| Accounting System Set-Up/Management   |  |  |
| Bookkeeping   |  |  |
| Monthly Account Reconciliation  |  |  |
| Discounted Annual Tax Filing  |  |  |
| Tax Compliance  |  |  |
| Quarterly Reviews   | Monthly Reviews  | Biweekly Reviews   |
|   | Budgeting  |  |
|   | Quarterly Tax Reporting  |  |
|   | Accounts Receivable: Invoicing   |  |
|   | Strategic Planning   |  |
|   | Strategic Plan Implementation  |  |
| <b>Rates reflect <i>discounted MONTHLY AUTOPAY</i></b><br><b>Billing</b>  |  | Accounts Payable: Bill Pay   |
|   |  | Cash Flow Management   |
|   |  | Tax Planning   |
|   |  | Project Tracking   |
| <b>LAUNCH</b>   |  |  |
| 1-3 Employees & <\$100k in Revenues   |  |  |
| <b>\$150</b>  | <b>\$300</b>   | <b>\$500</b>   |
| <b>LAUNCH Growth Plan: 6mo @ \$250/mo, then +\$75</b>   |  |  |
| <b>GO</b>   |  |  |
| <15 Employees & <\$300k in Revenues   |  |  |
| <b>\$300</b>  | <b>\$450</b>   | <b>\$700</b>   |
| <b>DELUXE Starter Plan: 6mo @ \$350/mo</b>  |  |  |
| <b>EXCEL</b>  |  |  |
| <25 Employees & <\$500k in Revenues   |  |  |
| <b>\$500</b>  | <b>\$1,000</b>   | <b>\$1,500</b>   |
| <b>ELITE Starter Plan: 6mo @ \$500/mo</b>   |  |  |
| <b>Entities with 25+ employees or greater than \$500k in revenues will be subject to custom rates. Please contact us for a custom rate.</b> |  |  |

The **Launch Growth Plan** is for start-up organizations who need Elite level assistance, but need room to grow. During the *growth* period, Crunch helps create and implement strategies that increase and maintain revenue. As revenue grows with Crunch, retainer rates will be considered for \$75 incremental increases until the respective plan rate max is reached.

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|   | Strategic Planning   |  |
|   | Strategic Plan Implementation  |  |
|   | Accounts Payable: Bill Pay   |  |
|   | Cash Flow Management   |  |
| <b>Rates reflect GENERAL MONTHLY Billing</b>  |  | Tax Planning   |
|   |  | Project Tracking   |
| <b>LAUNCH</b>   |  |  |
| 1-3 Employees & <\$100k in Revenues   |  |  |
| <b>\$175</b>  | <b>\$325</b>   | <b>\$525</b>   |
| <b>LAUNCH Growth Plan: 6mo @ \$300/mo, then +\$75</b>   |  |  |
| <b>GO</b>   |  |  |
| <15 Employees & <\$300k in Revenues   |  |  |
| <b>\$350</b>  | <b>\$500</b>   | <b>\$750</b>   |
| <b>DELUXE Starter Plan: 6mo @ \$400/mo</b>  |  |  |
| <b>EXCEL</b>  |  |  |
| <25 Employees & <\$500k in Revenues   |  |  |
| <b>\$600</b>  | <b>\$1,100</b>   | <b>\$1,600</b>   |
| <b>ELITE Starter Plan: 6mo @ \$550/mo</b>   |  |  |
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|  |  | Tax Planning   |
|  |  | Project Tracking   |
| <b>LAUNCH</b>  |  |  |
| 1-3 Employees & <\$100k in Revenues  |  |  |
| <b>\$1,700</b>   | <b>\$3,500</b>   | <b>\$5,900</b>   |
| <b>GO</b>  |  |  |
| <15 Employees & <\$300k in Revenues  |  |  |
| <b>\$3,300</b>   | <b>\$5,100</b>   | <b>\$8,100</b>   |
| <b>EXCEL</b>   |  |  |
| <25 Employees & <\$500k in Revenues  |  |  |
| <b>\$5,500</b>   | <b>\$11,500</b>  | <b>\$17,500</b>  |
| Entities with 25+ employees or greater than \$500k in revenues will be subject to custom rates. Please contact us for a custom rate. |  |  |

The LAUNCH Growth and Starter Plans are not offered on annual billing cycles.